



HOLDEN

Shacks Holden

ESTABLISHED 1922

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Perth Australia

To whom it may concern.

We have been using an "On board" fuel injection cleaning system in our service department. Just as our contract with the original supplier was to expire, Colin Gilbert, from GLR injection systems, approached us to demonstrate his system of "on board" injector cleaning.

In direct competition with the other product, GLR, demonstrated, much to our surprise, clearly superior solvent, equipment and method. It will come as no surprise to say we now use the "GLR" system

There were several points we considered, in reaching this decision.

1. The health of our technicians. The previous product had an obnoxious overpowering smell; this was a matter of concern not only to me but also to my people on the workshop floor. This is no longer of concern as the GLR product only has a slight odour, It is no longer a matter for complaint
2. Clearly superior product
3. There was a matter of cost. The price of the GLR solvent was more expensive. The improved quality of service we could offer, more than compensated / justified the slight increase in solvent cost.
4. Previously we had maintenance costs. The product we used before, had a corrosive effect on the fittings and equipment, hence we had costs. This is no longer a problem, as the GLR equipment is supplied maintenance free. The equipment that GLR has supplied, is trouble free, it is used non stop in the workshop.

Since we have started using the GLR system in our service department we have increased our sales 30%. The people at the front counter can sell the injector cleaning service with integrity; the technicians are rapt with ease of use with the GLR equipment and the visual result of the cleaning process. The bottom line especially, makes me happy.

We can recommend the GLR system to any dealership / workshop.

Yours sincerely

Mark Smit
Service manager.



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